#### Jan 26, 2016 Pakistan Research| Banks

## Bank Al-Habib – Increase in advances is a good omen in CY16

#### CY15 estimations:

We cover Bank Al-Habib (BAHL). We expect BAHL to report EPS of Rs6.10/sh as against Rs5.71/sh reported in the same period last year; showing growth of 7%. The 4QEPS could be Rs1.37/sh vis-a-vis 3Q EPS of Rs1.75/sh.

BAHL has a historical payout ratio of 52.54% which translates into our expected cash dividend of Rs3.0/sh — Rs3.2/sh. The expected annual cash yield could around 7%. BAHL depict CY15PE of 6.9x which makes it historically undervalued.

#### Trend of advances showing growth as per SBP report...

The overall trend of making earning through investments in commercial paper will transform banks in CY16 despite substantial decrease in interest rates.

For last many years banks have made earnings through investments held in AFS & HTM which was in line with general trend for commercial banks in Pakistan.

For BAHL, we witnessed increasing advances since private sector lending has also generally picked up during 2HCY15.

We see this as good omen for the economy in general and second tier banks in particular. Bank Al-Habib (BAHL) has also showed this trend during 9MCY15 (increase of 10.5% to Rs200.6bn since CY14) and we expect another growth trend in loan book to the extent of Rs 220bn during concluded CY15.

~ The thrust in investments will likely to come down from Rs377bn reported in 9MCY15. BAHL NIMs, as per our estimations will stay around 4.5%, which is a decrease from last year level.

# REK - 66 Valuations compelling Price Rs 42.3 Chg -

CY14 EPS Rs 5.71 CY15E EPS Rs 6.10

CY14 PE 7.4x CY15E PE 6.9x

CY14 PBV 1.32x CY15E PBV 1.17x

CY14 DPS Rs 3 CY15E DPS Rs 3

CY15E Div.yield 7%

### BAHL relative index ~ outperformance vis-a-vis KSE100



Analyst Faisal Shaji 0092 21 32461427

www.scstrade.com

**Disclaimer:** This report has been prepared by Standard Capital Securities (Pvt) Ltd and is provided for information purposes only. The information and data on which this report is based are obtained from sources which Standard Capital Securities (Pvt.) Ltd believe to be reliable but Standard Capital Securities (Pvt.) Ltd do not guarantee that it is accurate or complete. Standard Capital Securities (Pvt) Ltd accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. Investors are advised to take professional advice before making investments and Standard Capital Securities (Pvt) Ltd does not take any responsibility and shall not be held liable for undue reliance on this report. This 'Research Report' may not be reproduced, distributed or published by any recipient for any purpose.



#### Deposit trend in increasing for BAHL unlike industry...

**REK - 66** 

BAHL sits on good deposit base (9MCY15: Rs481.6bn); thus giving bank the room to enhance loan book. Bank continues to thrive on non-remunerative deposits which has shown increase during CY15 and thus bodes well for ongoing CY16.

#### BAHL to live on trade finance...

BAHL traditionally lives on trade finance business. During 9MCY15, BAHL made fee income of Rs1.66bn.The non-core fee income is derived from banking services. The overall non-core income could touch Rs30bn in our CY15 bound estimations. This means that BAHL non-core earnings could actually exceed core interest income which proves our thrust that BAHL derives main earnings through trade finance business.

#### Sits pretty as far as NPLs...

BAHL provided Rs1.3bn during 9MCY15 against non-performing loans and hence adequately provided. We do not see erosion in CY15 EPS estimations.

#### Expected price to book is 1.17x; cash yield 7%

- ~ The expected book value remains Rs36/sh wherein BAHL yields expected price to book of 1.17x. The historical P/BV remained 1.3x
- ~ Also expected dividend yield comes out to 7% at the premise of Rs3/sh Rs3.2/sh final dividend in CY15 (CY14: Rs3/sh).

'Research Analyst' Certification: 'Research Analyst' involves in this 'Research Report' certifies that:

- 'Research Analyst' or any of his close relatives do not have a financial interest in the securities of the 'Subject Company' aggregating more than 1% of the value of the 'Subject Company'
- Research Analyst or his close relative has neither served as a director/officer in the past 3 years nor received any compensation from the Subject Company in the previous 12 months
- his compensation will not be related to the recommendations or views given in Research Report

#### Distribution of 'Research Report'

Standard Capital Securities (Pvt.) Ltd. will distribute Research Report to clients in a timely manner through electronic distribution vide email or through physical distribution such as courier express. Standard Capital will make all efforts; even so it is possible that not all clients may receive Research Report at the same time given technical glitches or breakdown/slowdown of internet during the process of sending emails.

'Research Entity' Disclosures

**Disclaimer:** This report has been prepared by Standard Capital Securities (Pvt) Ltd and is provided for information purposes only. The information and data on which this report is based are obtained from sources which Standard Capital Securities (Pvt.) Ltd believe to be reliable but Standard Capital Securities (Pvt.) Ltd do not guarantee that it is accurate or complete. Standard Capital Securities (Pvt) Ltd accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. Investors are advised to take professional advice before making investments and Standard Capital Securities (Pvt) Ltd does not take any responsibility and shall not be held liable for undue reliance on this report. This 'Research Report' may not be reproduced, distributed or published by any recipient for any purpose.



- Standard Capital Securities (Pvt.) Ltd. or any of its officers and directors does not have a significant financial interest (above 1% of the value of the securities) of the subject company.
- Standard Capital Securities (Pvt.) Ltd. employee including directors, officers or associates has not served the subject company in preceding 36 months.
- Subject Company is not been a client for Standard Capital Securities (Pvt.) Ltd. during the publication of Research Report
- Standard Capital Securities (Pvt.) Ltd. has not managed public offering, take-over or buyback of securities for the Subject Company in the past 12 months neither receives any compensation from the subject company for corporate advisory or underwriting services in the past 12 months.
- Standard Capital Securities (Pvt.) Ltd. may make markets in securities or other financial instruments described in this publication, in securities of issuers described herein or in securities underlying or related to such securities. Standard Capital Securities (Pvt.) Ltd. may have recently underwritten/or in the process of underwriting the securities of an issuer mentioned herein. Standard Capital Securities (Pvt.) Ltd. may also have provided/providing advisory services to the issuer mentioned herein.

#### **Rating System**

- Standard Capital Securities (Pvt.) Ltd. standardized recommendation structure i.e. Buy/positive, Hold/neutral and Sell/negative, based on Target, if any or vide various valuation methods.
- The time duration is the financial reporting period of Subject Company.

**Disclaimer:** This report has been prepared by Standard Capital Securities (Pvt) Ltd and is provided for information purposes only. The information and data on which this report is based are obtained from sources which Standard Capital Securities (Pvt.) Ltd believe to be reliable but Standard Capital Securities (Pvt.) Ltd do not guarantee that it is accurate or complete. Standard Capital Securities (Pvt) Ltd accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. Investors are advised to take professional advice before making investments and Standard Capital Securities (Pvt) Ltd does not take any responsibility and shall not be held liable for undue reliance on this report. This 'Research Report' may not be reproduced, distributed or published by any recipient for any purpose.