

Cherat Cement... 9MFY17 Review

The management of CHCC has recently announced the result of 3rd 3QFY17. The company has posted an EPS of PKR 3.07 (3QFY16 EPS: PKR 2.08) up by 47.6% YoY on back of increased local sales.

The surge in construction activity in the country has enabled the cement players for higher dispatches despite decline in export sales. CHCC main expansion impact will be felt in FY19 with voluminous sales. CHCC total capacity will increase to 4.6mn tons per annum.

Some decrease in margins may be offset by higher sales...

CHCC witnessed slight fall in gross margins for 3QFY17 by 700bps to 32% as compared to 37% SPLY. This was a result of higher coal prices. The gross margins of the company remained steady in the 9MFY17 at 37% (9MFY16: 36%).

CHCC was able to achieve higher net profit margins of 23% for the 9 months period as compared to 20% in 9MFY16. The increase in finance cost by 230pps is due to increase in the long term financing.

| CHCC - Financial Snapshot | | | |
|---------------------------|-------------|-------------|---------|
| PKR 000' | 9MFY17 | 9MFY16 | YoY |
| Net Sales | 6,714,183 | 5,221,862 | 28.58% |
| CoS | (4,199,041) | (3,347,525) | 25.44% |
| Gross Profit | 2,515,142 | 1,874,337 | 34.19% |
| Distribution costs | (209,275) | (173,932) | 20.32% |
| Admin expenses | (166,026) | (140,435) | 18.22% |
| Other expenses | (114,743) | (109,788) | 4.51% |
| Other income | 78,902 | 39,649 | 99.00% |
| Operating profit | 2,104,000 | 1,489,831 | 41.22% |
| Finance costs | (98,417) | (29,808) | 230.17% |
| PBT | 2,005,583 | 1,460,023 | 37.37% |
| Tax | (438,882) | (416,757) | 5.31% |
| PAT | 1,566,701 | 1,043,266 | 50.17% |
| EPS | 8.87 | 5.91 | |
| SCS Research | | | |
| | | | |

Thursday, April 27, 2017

REP – 033 | Pakistan Research CEMENT

Adil Mirza, ACCA adilmirza@scstrade.com +92-111-111-721 ext. 123

| Ticker | CHCC |
|------------------|----------|
| Bloomberg | CHCC PA |
| Price (LDCP) | 199.93 |
| 52 weeks low | 108.21 |
| 52 weeks high | 214.00 |
| Beta | 1.21 |
| Market Cap (PKR) | 35.31 bn |

Source: SCS Research



Valuation...

CHCC yield FY17 & FY18 PE of 15.3x & 11.11x respectively post expansion.

Thursday, April 27, 2017

REP – 033 | Pakistan Research CEMENT



'Research Analyst' Certification: 'Research Analyst' involves in this 'Research Report' certifies that:

- 'Research Analyst' or any of his close relatives do not have a financial interest in the securities of the 'Subject Company' aggregating more than 1% of the value of the 'Subject Company'
- -Research Analyst or his close relative has neither served as a director/officer in the past 3 years nor received any compensation from the Subject Company in the previous 12 months
- -his compensation will not be related to the recommendations or views given in Research Report

Distribution of 'Research Report'

Standard Capital Securities (Pvt.) Ltd. will distribute Research Report to clients in a timely manner through electronic distribution vide email or through physical distribution such as courier express. Standard Capital will make all efforts; even so it is possible that not all clients may receive Research Report at the same time given technical glitches or breakdown/slowdown of internet during the process of sending emails.

'Research Entity' Disclosures

- -Standard Capital Securities (Pvt.) Ltd. or any of its officers and directors does not have a significant financial interest (above 1% of the value of the securities) of the subject company.
- -Standard Capital Securities (Pvt.) Ltd. employee including directors, officers or associates has not served the subject company in preceding 36 months.
- -Subject Company is not been a client for Standard Capital Securities (Pvt.) Ltd. during the publication of Research Report
- -Standard Capital Securities (Pvt.) Ltd. has not managed public offering, take over or buyback of securities for the Subject Company in the past 12 months neither receives any compensation from the subject company for corporate advisory or underwriting services in the past 12 months.
- -Standard Capital Securities (Pvt.) Ltd. may make markets in securities or other financial instruments described in this publication, in securities of issuers described herein or in securities underlying or related to such securities. Standard Capital Securities (Pvt.) Ltd. may have recently underwritten/or in the process of underwriting the securities of an issuer mentioned herein. Standard Capital Securities (Pvt.) Ltd. may also have provided/providing advisory services to the issuer mentioned herein.

Rating System

- Standard Capital Securities (Pvt.) Ltd. standardized recommendation structure i.e. Buy/positive, Hold/neutral and Sell/negative, based on

Target, if any or vide various valuation methods.

- For the determination of target price, Analyst shall use Price to earnings, price to book, Discounted cash flows etc. as valuation method;

buy above 10% target price - sell above target price

- The time duration is the financial reporting period of Subject Company.



Thursday, April 27, 2017

REP – 033 | Pakistan Research CEMENT