

## GHGL ~ Outperforming 9MFY15 result | PE 7.2x

### Ghani Glass ~ 3QFY15 | Gaining an edge

- 3QFY15 witnessed revenue growth of 2.4% as compared to same quarter previous year;
- GHGL introduced cost reduction program ~ COGS reduced by 10%;
- Earnings growth of 104% (3QFY15) ~ tremendous growth on yearly basis
- ↓ We expect FY15 EPS of Rs10.65/sh
- Dividend yield could be of 6.5% ~ attractive proposition

### <u>Ghani Glass Ltd ~ ratio analysis</u>

Ratio Analysis	FY15E	FY16E	FY17E		
Net margin	10.77	11.03	12.02		
Gross margin	24.15	23.31	23.37		
ROCE	9	8.96	9.18		
ROE	16.04	16.47	18.16		
Gearing ratio	21.21	19.07	17.04		
Interest cover (t)	5.38	6.36	7.7		

# Financial performance ~ making new highs

GHGL ~ Financial Outlook					
Years at Glance	FY17E	FY16E	FY15E		
Sales	15,861	13,742	12,188		
Gross Profit	3,708	3,204	2,944		
Profit Before Tax	2,425	1,965	1,711		
Current Asset	6,863	5,952	5,501		
<b>Current Liablities</b>	8,104	5,547	4,201		

fig are in mn

GHGL is limelight given increasing household need along with construction & development projects.

We remain **positive** on **GHGL** with a long term stance.

#### **Ghani Glass Limited ~ GHGL**

Recognized Brands   Consumers of GHGL				
-Gsk	-Mitchells	-National Foods		
-Abot	-Coca Cola	-Star		
-Sanofi	-Pepsi	-Novartis		
-Pfizer	-Unilever	-Reckitt Benckiser		

## **GHGL ~ Segment Reporting**

Products and Market Share	
Pharma Glass Container	86%
Foods & Beverages	76%
Float Glass	82%

- company geared up for orders
- Lower oil prices makes GHGL in a position to use alternate method for production if gas becomes an issue
- Development projects increasing demand for float glass
- Medical products allow GHGL to create further inroads
- **We expect FY15 EPS of Rs10.65**
- 🖊 PEG 0.18 | CAGR 8.9%
- **4** New production line to be fruitful
- Merger with Techno Glass | GHGL may get edge

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